NewSpring Growth partners with talented management teams of industry-transforming, high-growth companies. We support growth through organic initiatives as well as mergers & acquisitions.

NewSpring Growth is part of NewSpring, which partners with the innovators, makers, and operators of high-performing companies in dynamic industries to catalyze new growth and seize compelling opportunities. We manage over $2.0 billion across four distinct strategies covering the spectrum from growth equity and control buyouts to mezzanine debt.

**NEWSPRING GROWTH INVESTMENT CRITERIA**

<table>
<thead>
<tr>
<th>Financials</th>
<th>Industries/Companies</th>
</tr>
</thead>
<tbody>
<tr>
<td>$5m+ TTM Revenue</td>
<td>$± EBITDA</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Transaction Types</th>
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</thead>
<tbody>
<tr>
<td>Growth Equity</td>
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</table>

<table>
<thead>
<tr>
<th>Investment Profile</th>
<th>Differentiating Factors</th>
</tr>
</thead>
<tbody>
<tr>
<td>Recurring revenue</td>
<td>Seasoned team of former CEOs and senior execs with experience in operations, growth stage investing, and investment banking</td>
</tr>
<tr>
<td>High growth</td>
<td>Capital efficient</td>
</tr>
<tr>
<td>Sustainable, growing margins</td>
<td>Disruptive</td>
</tr>
<tr>
<td>Scalable</td>
<td>Leverage from NewSpring infrastructure</td>
</tr>
<tr>
<td>Capital efficient</td>
<td></td>
</tr>
</tbody>
</table>

**ABOUT NEWSPRING**

- $2.0b+ Assets under management
- 4 Investment strategies
- 160+ Investments made since 1999
- 35+ Investment professionals

**ABOUT NEWSPRING GROWTH**

- $926m NewSpring Growth Capital AUM
- 75 Investments since inception

**INVESTMENT TEAM**

- Michael DiPiano
- Marc Lederman
- Glenn Rieger
- Brian Kim
- Hart Callahan
- Justin Nadile
- Tommy Tighe
- Bharat Santhanam
- Bree Buysse

**CONTACT**

For investment opportunities or questions, please contact:
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