NewSpring Mezzanine partners with business owners—either independently or with other financial sponsors—to build growth, acquisitions, and recapitalizations by providing mezzanine debt and equity tools.

NewSpring Mezzanine is part of NewSpring, which partners with the innovators, makers, and operators of high-performing companies in dynamic industries to catalyze new growth and seize compelling opportunities. We manage over $2.0 billion across four distinct strategies covering the spectrum from growth equity and control buyouts to mezzanine debt.

**Strategy Overview**

NewSpring Mezzanine is Industry Agnostic with significant experience in business and consumer services, niche manufacturing, distribution, and tech-enabled services.

- **Investment Profile**
  - Sponsored / Un-sponsored (50/50 split)
  - Mezzanine Debt
  - Equity Co-Investment
  - Unitranche
  - Preferred Equity
  - 2nd Lien

- **Differentiating Factors**
  - Seasoned team of former CEOs, operators, equity investors, and lenders
  - Leverage from NewSpring infrastructure
  - Flexibility in structuring options

**NewSpring Mezzanine Investment Criteria**

- **Financials**
  - **Revenue**: $20m+
  - **EBITDA**: $2m+

- **Industries**
  - Industry Agnostic
  - Significant experience in business and consumer services, niche manufacturing, distribution, and tech-enabled services

- **Transaction Types**
  - Liquidity
  - Refinancings
  - Acquisition
  - Growth Capital
  - Recapitalizations
  - Management Buy-out
  - Corporate Carve-outs

- **Investment Team**
  - Greg Barger
  - Steve Hobman
  - Andrew Panzo
  - Anne Vazquez
  - Joe DeLuca
  - Kristin Lee
  - Drew Scannell
  - Kirk Clark
  - Mitchell Sussman

**About NewSpring**

- **$2.0b+** Assets under management
- **4** Investment strategies
- **160+** Investments made since 1999
- **35+** Investment professionals

**About NewSpring Mezzanine**

- **$257m** SBIC
- **77** Investments since inception

**Contact**

For investment opportunities or questions, please contact: Adam VeVerka at 610.567.2392 or aveverka@newspringcapital.com

**Our Offices**

Philadelphia • Baltimore • Boston • Chicago • Denver • New York
Phone: 610.567.2380 • Fax: 610.567.2388 • newspringcapital.com
**INCOLOR**
Incorp is a leading integrated provider of specialty insulation, scaffolding, and other multi-craft outsourced services.

**LOXMAR**
Lor-Mar is an HVAC mechanical contractor for commercial and industrial customers in the Philadelphia region.

**TITAN GROWTH**
Digital Marketing Holdings is a merger of two digital marketing service providers primarily offering search engine optimization, search engine marketing, and social media marketing.

**Veritas SocialSEO**
Veritas Medical Solutions designs, manufactures, and installs pre-engineered radiation shielded treatment facilities.

**PHYSICAL THERAPY**
360 PT is a physical therapy company with 18 current locations across Arizona and Oklahoma.

**MicroAge**
MicroAge is a leading provider of technology hardware, software, and outsourced business IT support to a wide range of businesses.

**DYNAMIC WORKFORCE SOLUTIONS**
Dynamic Workforce Solutions is a workforce training, consulting, management, and administrative services organization.

**Prospect Mold**
Prospect Mold is an industry-leading manufacturer of complex parts and custom tooling, molds, and dies used in the creation and maintenance of aircraft for the A&D and auto industries.

**GLH CONSTRUCTION**
GLH Construction is an infrastructure development company with a focus on installing earthwork and wet utilities.

**Spiro Health**
Spiro Health is a patient-centric, service-oriented, post-acute care and home medical equipment provider.

**FORE MACHINE COMPANY**
Fore-Aero provides coating/bonding, metal processing, and assembly primarily for fixed-wing manufacturers.

**Radius**
Radius is a Top 50 market research firm specializing in quantitative market research with over 150 active client companies across various industries.

**ncgCARE**
ccgCARE is a provider of community-based and outpatient mental health services.

**Fabulous Floors**
Fabulous Floors is a dealer and installer of commercial and residential flooring.

**REIC**
REIC is an equipment rental company that provides construction and industrial equipment for rent, as well as used equipment for sale.

**Total Care RX**
Total Care RX is a specialty pharmacy focused on filling, managing, and delivering medication for chronically ill patients.

**IQ BRANDS**
IQ Brands is a branded and licensed hosiery and accessories design, product development, and distribution company.

**Lynn Electronics**
Lynn Electronics is a leading provider of data and telecommunications products operating under two business divisions, government and commercial.

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**RECENT EXITS**

**EASTERN FENCE**

**Atlantic Metro**

**Alpha Imaging**

**ALTUS RECEIVABLES MANAGEMENT**

**FOX RENT A CAR**

**Yorktel**

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