NewSpring Mezzanine partners with business owners—either independently or with other financial sponsors—to build growth, acquisitions, and recapitalizations by providing mezzanine debt and equity structures.

NewSpring Mezzanine is part of NewSpring, which partners with the innovators, makers, and operators of high-performing companies in dynamic industries to catalyze new growth and seize compelling opportunities. We manage over $2.0 billion across five distinct strategies covering the spectrum from growth equity and control buyouts to mezzanine debt.

**Strategy Overview**

**NewSpring Mezzanine Investment Criteria**

- **Financials**
  - $20m+ Revenue
  - $2m+ EBITDA

- **Industries**
  - Industry Agnostic
  - Significant experience in business and consumer services, niche manufacturing, distribution, and tech-enabled services

- **Transaction types**
  - Liquidity
  - Refinancings
  - Acquisition
  - Growth Capital
  - Recapitalizations
  - Management Buy-out
  - Corporate Carve-outs

- **Investment Profile**
  - Sponsored / Un-sponsored (50/50 split)
  - Mezzanine Debt
  - Equity Co-Investment

- **Differentiating Factors**
  - Seasoned team of former CEOs, operators, equity investors, and lenders
  - Leverage from NewSpring infrastructure
  - Flexibility in structuring options

**About NewSpring**

- $2.0b+ Assets under management
- 5 Investment strategies
- 170+ Investments made since 1999
- 40+ Investment professionals

**About NewSpring Mezzanine**

- $350m+ SBIC
- 81 Investments since inception
<table>
<thead>
<tr>
<th><strong>First Impression Ironworks</strong></th>
<th><strong>Domaille Family of Companies</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>First Impression Ironworks is a designer, manufacturer, and installer of custom ornamental ironwork for the residential repair and remodel market.</td>
<td>Domaille Family of Companies is an integrated group of manufacturing firms providing unparalleled customer service in Aerospace, Defense, National Security, and Fiber Optic Industries.</td>
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<tr>
<td><strong>Joneca Company LLC</strong></td>
<td><strong>Spirit Pharmaceuticals</strong></td>
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<tr>
<td>Joneca is a supplier of garbage disposers, hot water dispensers, and sanitizer products.</td>
<td>Spirit Pharmaceuticals is a turnkey private label solution provider for large, big box retailers and ecommerce businesses.</td>
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<tr>
<td><strong>Aging with Comfort</strong></td>
<td><strong>Beacon Manufacturing Group</strong></td>
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<tr>
<td>Aging with Comfort provides home care support services to individuals with intellectual and developmental disabilities.</td>
<td>Beacon Manufacturing Group is a custom plastic molded products and services company.</td>
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<tr>
<td><strong>INCORP</strong></td>
<td><strong>Digital Marketing Holdings</strong></td>
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<td>Incorp is a leading integrated provider of specialty insulation, scaffolding, and other multi-craft outsourced services.</td>
<td>Digital Marketing Holdings is a merger of two digital marketing service providers primarily offering search engine optimization, search engine marketing, and social media marketing.</td>
</tr>
<tr>
<td><strong>Titan Growth SocialSEO</strong></td>
<td><strong>Lor-Mar</strong></td>
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<tr>
<td>Dynamic Workforce Solutions is a workforce training, consulting, management, and administrative services organization.</td>
<td>Lor-Mar is an HVAC mechanical contractor for commercial and industrial customers in the Philadelphia region.</td>
</tr>
<tr>
<td><strong>FORE MACHINE COMPANY</strong></td>
<td><strong>MicroAge</strong></td>
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<tr>
<td>Fore-Aero provides coating/bonding, metal processing, and assembly primarily for fixed-wing manufacturers.</td>
<td>MicroAge is a leading provider of technology hardware, software, and outsourced business IT support to a wide range of businesses.</td>
</tr>
<tr>
<td><strong>ncgCARE</strong></td>
<td><strong>Prospect Mold</strong></td>
</tr>
<tr>
<td>ncgCARE is a provider of community-based and outpatient mental health services.</td>
<td>Prospect Mold is an industry-leading manufacturer of complex parts and custom tooling, molds, and dies used in the creation and maintenance of aircraft for the A&amp;D and auto industries.</td>
</tr>
<tr>
<td><strong>REIC</strong></td>
<td><strong>Radius</strong></td>
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<tr>
<td>REIC is an equipment rental company that provides construction and industrial equipment for rent, as well as used equipment for sale.</td>
<td>Radius is a Top 50 market research firm specializing in quantitative market research with over 150 active client companies across various industries.</td>
</tr>
<tr>
<td><strong>TotalCareRX</strong></td>
<td><strong>Fabulous Floors</strong></td>
</tr>
<tr>
<td>Total Care RX is a specialty pharmacy focused on filling, managing, and delivering medication for chronically ill patients.</td>
<td>Fabulous Floors is a dealer and installer of commercial and residential flooring.</td>
</tr>
</tbody>
</table>

### Recent Exits

- [Spiro Health](#)
- [ACT](#)
- [Eastern Force](#)
- [Atlantic Metro](#)
- [Alpha Imaging Solutions](#)
- [ALTUS Receivables Management](#)

### Contact
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